

The need for a hospice inpatient care center in Northern Colorado is clear.
The time to build it is now.



Pathways ®

Pathways-care.org/CapitalCampaign

A Message from OUR BOARD OF DIRECTORS

Collectively, we have nearly 50 years of service on the Pathways Board of Directors. We have watched Pathways grow and develop for 40 years, becoming a treasured community institution that has continued to evolve over four decades to meet the changing needs of a rapidly-growing community. We built a model program for hospices across the Mountain West for the best of what a mission-driven not-for-profit hospice can be. Some of us are more recent arrivals, attracted here by a glorious quality of life, a quality of life made richer because of Pathways' work in meeting the community's needs for advanced illness care, hospice care and grief and loss services.

As gratifying as our volunteer service on behalf of Pathways' mission is, there has always been one significant piece missing. It is that constant refrain we hear from family, friends, neighbors, business associates, and healthcare professionals: "When is Pathways going to get the kind of hospice care center they have in Denver, Grand Junction or Cheyenne?"

Well, those questions can stop. Because the answer is now!

We stand as one, as citizens and representatives of Larimer and Weld counties, committed to working with all who know Pathways to raise the \$8 million necessary to design and build a 12-bed Inpatient Care Center adjacent to our existing administrative offices and grief and loss center on our Carpenter Road campus.

Our demographic studies indicate that the Northern Colorado community can benefit from a hospice care center of this size. Based on the support the community has provided to Pathways over the years, we are confident the community will embrace the cause.

We are immensely proud of what Pathways has accomplished, and we are profoundly grateful for the generous support we have received from the communities we are privileged to serve. Our significant growth in the number of patients and families cared for each year, our broader footprint in Weld County, the opening of our beautiful and inspiring Children's Healing Garden and more, have paved the way for this next step in the evolution of Pathways and compassionate, end of life care in our community.

We know the community is eager for this. We are confident we can achieve this. We invite everyone to join us, to commit now to supporting our capital campaign.

Thank you in advance for your support!

The Pathways Board of Directors



Back Row (L to R): Chris Sullivan, Gary Premer, Katrina Einhellig, Callan Behler, Nathalie Kees **Front Row (L to R):** Nate Lamkin, JoAnn Lovins, Mary Dellenbach, Karen Dawson, Fred Colby

“There’s quite a sense of urgency here. It should have been built yesterday.”

*—Gary Premer, Member,
Pathways Board of Directors*

Karen Dawson, Chair
Retired Nursing Director
Fort Collins, CO

Gary Premer, Treasurer
Retired CPA, CFP, Founder
of a Registered Investment
Advisory Firm
Windsor, CO

Katrina Einhellig
Program Director &
Associate Professor,
UNC School of Nursing
Windsor, CO

Tim Bowen
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JoAnn Lovins, Past Chair
Director of Oncology Services,
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Fred Colby, Secretary
Author, Former Pathways
for Grief & Loss Client
Fort Collins, CO

Nathalie Kees
Counseling Faculty Emerita,
Colorado State University
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Nate Lamkin
President
Timnath, CO

**Callan Riedel Behler,
Vice Chair**
Attorney
Timnath, CO

Mary Dellenbach
Retired Nurse
Windsor, CO

Chris Sullivan
Executive VP for Strategy
& Development at HealthHelp
Windsor, CO

The PROJECT

Pathways is in the advanced planning stages to build a homelike Inpatient Care Center on our 3-acre campus a few miles west of I-25 on Highway 392, centrally located within Larimer and Weld counties.

This 12-bed, stand-alone facility will be designed and built to allow us to take care of many patients and families, and the Pathways Inpatient Care Center will be so much more than the hospital-based unit the community has come to know.

The Pathways Inpatient Care Center will provide the highest level of care in a tranquil, beautiful space intentionally built for this purpose. It will evoke images of an intimate Colorado mountain lodge where the outdoors and the indoors come together seamlessly with natural light, stone facades, water elements, and lush Rocky Mountain landscaping.

Every one of the 12 rooms (with room to expand in the future) will be large enough to accommodate groups of visitors and one or two family members who might choose to stay overnight. There will be access to outdoor garden spaces where even bedbound patients will be able to enjoy the outdoors from the comfort of their bed. Local artwork will be featured in every room and all the public areas.

There will be a spacious lobby. A welcoming chapel. Areas for quiet reflection. A large communal kitchen where families can prepare meals together. Skylights and ample windows to let 300 days of Northern Colorado sunshine stream in. And gardens and walkways throughout the property blending indoor and outdoor spaces.



WHAT ELSE MIGHT THIS PROJECT ACCOMPLISH?

We are looking forward to the opening of our Inpatient Care Center, confident in the positive difference it will make in the lives of our patients and their loved ones. But we also know from the experiences of hospices across the country that opening the doors to a beautiful new Inpatient Care Center also opens the doors to so much more than the opportunity to provide quality, compassionate hospice care in a homelike setting to patients requiring hospital-level care.

We believe the Pathways Inpatient Care Center will also:

- Serve as a magnet in helping Pathways recruit and retain the best hospice staff in the West,

as we continue to grow to meet the need for our care across the expanding Northern Colorado community.

- Further our ability to work with local colleges and universities to educate the next generation of healthcare professionals—nurses, physicians, social workers, therapists, counselors and more.
- Attract and welcome even more volunteers to support our patients, families and the communities we are privileged to serve.
- Provide our grief and loss counselors even greater opportunities to meet families

and work with them as they prepare for and work through their personal grief journeys.

- Give families a place to come in the future where they can remember their loved one while enjoying the natural beauty and solitude of our gardens and walkways.
- Transform our Carpenter Road property into a comprehensive campus with the full continuum of our services in one beautiful, intentionally designed location.

Pathways—Northern Colorado's Most Trusted END-OF-LIFE CARE PROVIDER

In 1978, a Larimer County resident dying of cancer requested hospice care. A small group of volunteers rallied together and established Hospice of Larimer County. And ever since, the organization known today as Pathways has continued to expand, fully living our mission by providing the highest quality hospice, palliative care, and grief support in Northern Colorado.

Pathways for Grief and Loss is the region's most comprehensive bereavement program for children, teens and adults, open to anyone in the community who has suffered a personal loss. We partnered with Banner Health and the McKee Medical Center in Loveland to open a 6-bed inpatient care center 18 years ago. In 2005 we completed expansion of our Carpenter Road offices and grief center, including a dignified memorial to the veterans we have served, an outdoor labyrinth for anyone who needs a quiet place to reflect, and the beautiful Children's Healing Garden which opened in 2018.

We are now embarking on the most important project in our history: an \$8 million capital campaign to build a freestanding Inpatient Care Center for patients who require acute symptom management in a warm, welcoming Northern Colorado environment.

The community has long wanted such a special place and data clearly demonstrates a great and growing need for an Inpatient Care Center. Pathways is simply the only organization with the legacy, capabilities, and community support to realize that dream and meet this vital need.



“I’ve answered the phones here for 24 years. I think every week someone asks, when are we going to get our own hospice facility.”

—Mary Dellenbach, 24-year Pathways volunteer, Member, Pathways Board of Directors

What makes **PATHWAYS DIFFERENT?**

Pathways has long, deep roots in Northern Colorado. Thousands of families have trusted us to care for and support them through serious illness and loss by means of a wide array of programs and services.

Perhaps we're best known for ...

- Being the most experienced and most trusted hospice care provider in Larimer and Weld Counties.
- Ensuring that the more than 1,200 hospice patients entrusted to our care last year made the most of every moment, lived as pain free and comfortably as possible, and made cherished memories that will last a lifetime for their loved ones.
- Benefiting from the invaluable contributions of more than 200 dedicated, caring volunteers.
- Operating the much-needed Pathways Hospice Care Center at McKee Medical Center, currently the only hospice inpatient unit in Northern Colorado.
- Providing grief and loss counseling to everyone in the community who can benefit from our care and expertise, regardless of whether their loved one was a Pathways patient.
- Creating an innovative Children's Healing Garden on our Carpenter Road campus to further support the expansive grief and loss work we do with children and teens.
- Serving the nation's veterans who come under our care as a proud member of the national We Honor Veterans program.
- Sharing our expertise in end-of-life care with healthcare professionals across Northern Colorado.
- Working closely with local colleges and universities to educate the next generation of nurses, physicians and social workers.
- Maintaining a fiscally strong, sustainable nonprofit organization, recognizing that without a margin there is no mission.

And soon we will be known for our beautiful, state of the art Pathways Inpatient Care Center.

“To me having an Inpatient Care Center completes Pathways. In a capital campaign like this, everybody knows somebody who’s had hospice care. It’s an emotional ask. Because people know the value of what Pathways brings to their family.”

—Earl Sethre, Former Member, Pathways Board of Directors

Inpatient Hospice Care in **NORTHERN COLORADO** **—THE NEED**

Throughout our history, Pathways has fulfilled its mission by continually assessing the community’s need for its services and organizing to meet those needs.

At this time, the need for dedicated inpatient hospice beds stands as a high priority.

While we are proud of all we have accomplished with our 6-bed Pathways Hospice Care Center at McKee Medical Center, it is too small to meet the community’s needs for inpatient hospice care. In 2018, every bed was full on many days. We believe the words “hospice” and “waiting list” should never be in the same sentence.

Our care center at McKee is leased space, and while we have maintained strong ties with our colleagues at this Banner Health-owned hospital there is no guarantee that the lease will be perpetually renewed. Pathways’ ability to operate in inpatient care center is mission critical; by building our own we are ensuring that this vital community need will be met for generations to come.

The Colorado State Demographer predicts local population will more than double by 2050. Over the next 20 years, in Larimer County alone, the population of those 65 and older will grow by 140 percent. We’ve already seen the impact of this growth at Pathways as the number of patients we care for each year has been growing consistently by 10–15 percent annually.

Our analysis of Medicare data indicates that Larimer County currently has the need for up to 10 hospice inpatient beds while Weld County currently has the need for up to 4 hospice inpatient beds. And those needs will only increase along with our growing population.

The Pathways Inpatient Care Center will not look anything like the small unit we currently operate at McKee. It will be a large, beautiful building built specifically and intentionally for hospice patients and their loved ones—and we are committed to ensuring it represents everything about Northern Colorado that we know and love.

“There’s a gap here with there not being a freestanding hospice—particularly in younger patients, who just do not want to go to a skilled nursing facility, even if they no longer can be cared for comfortably at home.”

*—JoAnn Lovins, Member, Pathways Board of Directors
Chairperson, Care Synergy Board of Directors*

A MESSAGE FOR RESIDENTS OF WELD COUNTY

Opening a 12-bed inpatient Care Center on Pathways’ Carpenter Road campus brings our care literally and figuratively that much closer to our friends in Weld County. We recognize that traveling from Greeley to our care center at McKee Medical Center in Loveland is not optimal, particularly since the small space we lease at McKee does not allow us to comfortably accommodate overnight visitors or provide the kind of warm, homelike setting that patients and families need.

We hope our friends, neighbors, volunteers and donors in Weld County keep an eye on construction of the new Pathways Inpatient Care Center and make a point to visit when we open our doors.

As our governing body, the Pathways Board of Directors is charged with continually assessing the community’s needs for the care and services we provide and determining how Pathways should grow and evolve responsibly to meet those ever-changing, ever-expanding needs. That includes the need for inpatient care that is accessible to patients and families across all of Northern Colorado, including Weld County.



How to Support THE PATHWAYS CAPITAL CAMPAIGN

Now, as we embark on a campaign to raise \$8 million to design and build our Pathways Inpatient Care Center, we again look to everyone in the community whose lives we have touched.

This is not merely an effort to construct a building; this is a long-term investment in the community to ensure that the growing need for this level of care is sustainably met for generations to come. We want everyone in the community to participate in this historic effort, and we welcome gifts of all sizes, whether you are a major donor interested in naming opportunities or someone who makes a smaller gift with great love.

You built Pathways over the last 40+ years. We hope you will continue to invest in our success as we begin the most important journey in Pathways' history.

WAYS TO GIVE

GIFTS OF CASH

The simplest way to contribute is with cash, check or credit card. Gifts are accepted by mail, phone or online. Your gift is tax deductible as the law allows.

GIFTS OF SECURITIES

Gifts of appreciated stocks, bonds or mutual funds allow you to bypass capital gains taxes on long-term holdings.

GIFTS OF REAL ESTATE

Real estate can be given to support the capital campaign. Examples include a home, undeveloped land or other real estate assets. You receive a tax deduction for the fair market value of the donated property.

GIFTS OF RETIREMENT ASSETS

By making Pathways a retirement plan beneficiary, your gift will be transferred after your death. Alternatives include directly naming Pathways in your annual IRA distribution or naming Pathways as the owner and beneficiary of a paid-up whole life insurance policy.

BEQUESTS

Bequests are gifts that are made as part of a will or trust to leave a legacy that lasts well beyond your lifetime. Bequests continue to benefit Pathways for generations to come.

NAMING OPPORTUNITIES

LEGACY GIFTS

Name the Fort Collins Campus	\$5,000,000
Name the Inpatient Care Center	\$3,000,000
Name the Children's Healing Garden	\$200,000

GIFTS BEGINNING AT \$100,000

Name the nondenominational chapel
Name (and possibly assist with interior design¹)
of an individual patient room (12 opportunities)
Name the family kitchen
Name the great room
Name the Walking Labyrinth
Name the lobby/reception area

GIFTS BEGINNING AT \$75,000

Name a family lounge (2 opportunities)
Name the conference room
Name a family garden
Name a nurses' station (2 opportunities)

GIFTS BEGINNING AT \$50,000

Name the staff lounge
Name an outdoor patio space
Name a clinical office

¹Participation in the interior design process is not required, but if you wish to do so there is some time sensitivity related to the design and construction process; please call Marsha Sesskin or Nate Lamkin at 970-663-3500 for more information.

If you would like to schedule a one-on-one meeting to learn more about Pathways and the capital campaign, please contact Nate Lamkin, President at 970-292-1078 or nate.lamkin@pathways-care.org, or Marsha Sesskin, Director of Development, at 970-292-1068 or marsha.sesskin@pathways-care.org

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A Visit to the INPATIENT CARE CENTER

You may have never liked visiting a hospital. So, it was with some reservations that you agreed when a friend asked you to visit her and her ailing mom at the Pathways Inpatient Care Center.

Heading west off I-25 on Carpenter Road, your GPS tells you a left-hand turn is coming up. As you turn into Pathways you do a double take.

It looks like anything but a hospital. And as you soon learn, it is definitely not.

You pull into a convenient space in the parking area. It is a crisp early autumn day, still bright as the sun heads over the mountains. The landscaping is beautiful and you hear flowing water somewhere nearby. Although there is a busy roadway on the other side of the parking area, it feels quiet and calm.

You take a deep breath and walk through the front door. Expecting to see something like a registration desk or even a nurses' station, instead you enter a great room right out of a Colorado ski lodge. The art on the walls catches your eye, but before you can focus a woman comes over, introduces herself and asks how she can help.

You tell her you are there to visit a patient and she touches your shoulder lightly and starts to walk with you past

the fireplace. On one side, you see a big kitchen where someone must be baking, judging from the aroma. On the other, there is a young woman playing a harp. You ask yourself, "Am I in the right place?"

Where you would expect to see medical equipment or a nurses' workstation there is an alcove with a sofa, loveseat and a couple of comfortable chairs.

When your escort brings you to your destination you knock on the open door. But there is no answer. You poke your head inside the room. At first it appears that no one is there, but then you hear laughter and you look further into the room.


Your friend spots you and waves you in. You greet your friend's mother, who seems comfortable being the center of attention, happy to see her audience grow by one more. You look outside and see several other visitors around a lush garden courtyard. There is a couple sitting silently on a bench nestled in a sea of wild grasses. While you are standing there, a volunteer comes in offering a platter of freshly baked cookies.

When the crowd thins, you have some time to speak with your friend's mom.

She says she has been receiving hospice care from Pathways for about six weeks. She had been doing okay at home, enjoying regular visits from her hospice team and a weekly visit from a volunteer, but the pain from her cancer had become extreme, and she said her Pathways nurse explained that they could get it under control if she could come to the Pathways Inpatient Care Center for a few days of intensive symptom management. She goes on to say that she is feeling much more comfortable, and that she is going back home the next day.

As you are leaving, you see someone in a wheelchair being led into what looks like a chapel off to the side of the great room. And you stop a moment to admire the artwork enlivening the room and the scent of fresh flowers.

The sun is just about over the mountains now as you exit. You notice the building is bathed in soft yellow lights hidden among the landscaping. As you pull out onto Carpenter Road you reflect on what an exquisitely beautiful place you have just visited.



“My friends and I are in the process of watching our parents at end of life. This will be a huge opportunity to change my generation's attitudes about hospice, and our awareness of end-of-life care. It's a huge educational opportunity.”

—Katrina Einhellig, Member, Pathways Board of Directors

OUR MISSION:

Honoring every moment of life, Pathways provides compassionate, excellent, comprehensive care for those who have an advanced medical condition and those who are grieving.

OUR VISION:

Pathways is committed to being Northern Colorado's preferred provider of hospice and palliative care services through excellent patient care in all settings, as well as comprehensive grief support. We educate about end-of-life care, partner with caregivers, remain good financial stewards, grow to meet our community's needs, and strive to be an employer of choice.

OUR VALUES:

We honor life through compassion, respect, integrity, excellence and stewardship.



[Pathways-care.org/CapitalCampaign](https://pathways-care.org/CapitalCampaign)

305 Carpenter Road | Fort Collins, Colorado 80525 | 970-663-3500
2525 West 16th Street | Greeley, Colorado 80631 | 970-356-4090